

Local Value Creation

Step 1: Create a Procurement Inventory (Where does our money go?)

List your 15–20 most important annual purchases (e.g. paper, books, postcards, coffee, pastries, graphic design services etc.).

Step 2: Map Supplier Locations (Who receives our money?)

Classify suppliers using the following categories:

- Local (within 50 km)
- Regional (50-200 km)
- National
- International

What percentage of your annual spending currently goes to local and regional suppliers?

Step 3: Follow the Supply Chain (Where is the value actually created?)

Investigate where products are actually produced and estimate local value creation (high/middle/low)

A local retailer does not necessarily mean local value creation. The real question is where the majority of the value is generated!

**Preserving
the Past —
— Securing
the Future.**



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